

MOD Virtual Workshops and Seminars

Commerce Decisions conducts the following workshops/seminars as part of our ongoing provision of best practice procurement support to the MOD. Places are provided free of charge under our AWARD® corporate agreement with MOD.



Principles of Tender Evaluation

This ½ day training summarises best practice and methodologies for making supplier selection decisions. It focuses on improving value for money, making robust and defensible decisions and meeting legislative and regulatory requirements during the strategic procurement process. The course addresses the entire evaluation and decision-making process and is based on our experience across a wide variety of procurements across MOD and the wider public sector.



Weighting Workshop

This ½ day workshop will examine what weighting is for, the issues surrounding weighting and will look at some methods that can be used to create weights that will increase the likelihood of arriving at the best decision. The process of weighting involves emphasising some criteria more than others. The output of the weighting process is a set of criteria where each criterion has a different impact on the result. What is it that makes one factor more important to a decision than another? When trying to determine weight, how should the decider go about choosing which criteria are more important? There are many methods available, each with its pros and cons, and there are also legal implications to consider.

Calendar of Virtual Events



Principles of Tender Evaluation

20 May 09:00 – 12:00

23 June 09:00 – 12:00



Weighting Seminar

15 May 10:00 – 13:00

16 June 09:00 – 12:00

Book your place via eSolutions, or contact us on ABW 83142 (030 679 83142) or DBS-Proc-AWARDHelpDesk@mod.gov.uk

These events are popular and get full very quickly – book your place early to avoid disappointment.

MOD: 030 679 83142 • MOD email: DBS-Proc-AWARDHelpDesk@mod.gov.uk