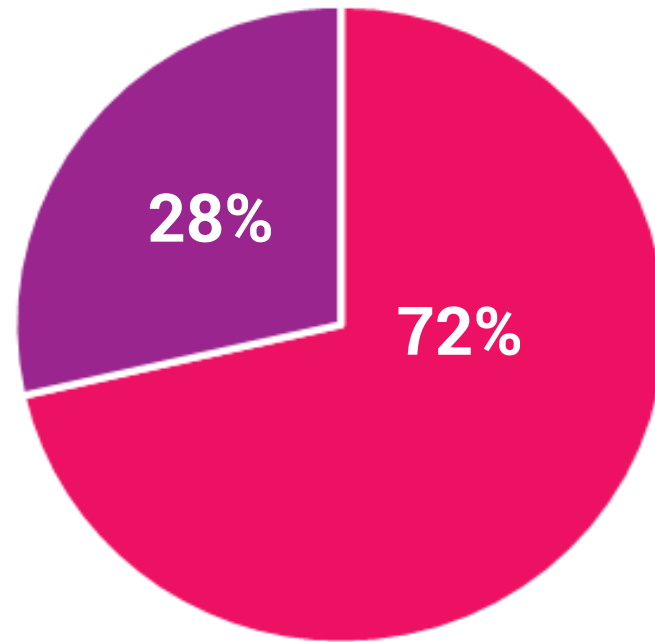




COVID-19: How is it affecting public sector buyers?

We asked a cross section of our global contacts

Role and responsibilities

For the majority, roles and responsibilities haven't changed since lockdown began



-  No change to role and responsibilities
-  Changes to role and responsibilities

Workload

And fortunately, for most, there hasn't been any increase in workload.



Nor a decrease.



It's business as usual.

Customer feedback

The Team have been busy supporting our customers...



“Commerce Decisions has maintained a high level of support and product availability during the pandemic so it’s pretty much BAU.”

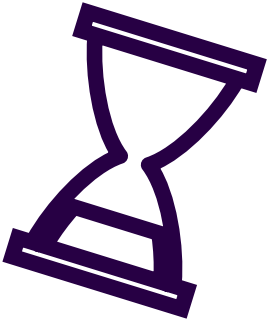


Project timeframes

Although for our contacts,

50% of their projects have been
delayed

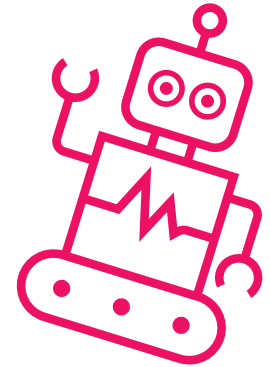
By an average of **1-3 months**



Main challenges

And their common challenges are...

Adapting ways of working to
be solely reliant on technology



Looking after family whilst
needing to work

Work/life balance

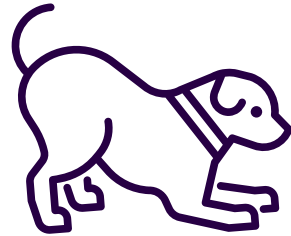


Supporting buyers

Whilst we can't help look after your children,



walk your dog,



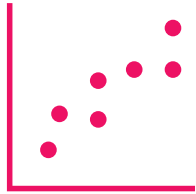
or make sure you switch off from work to relax...



...we can continue to support you to deliver Best Possible Outcomes on your strategic procurement projects.

AWARD[®] supports remote working

With AWARD[®] you can:



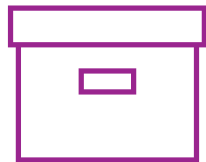
Successfully evaluate
supplier responses



Securely store documents
centrally



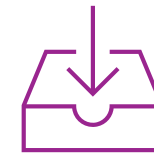
Assign tasks and track
progress



Maintain robust record
keeping



Run consensus exercises
from any location



Prioritise workloads

Delivery confidence

And our remote support is working...



83% of our customers are

highly confident



that project outcomes will not be affected by COVID-19 and the associated challenges.

So if you'd like to talk about how to get better procurement outcomes, get in touch.