

“Better Canadian Procurement Outcomes - delivering and measuring socio-economic impacts alongside strategic tender evaluation”

Our partnership

We offer a joint capability to integrate supplier discovery, evaluation planning and preparation, and bid analytics, together with the delivery, tracking and reporting of social value.

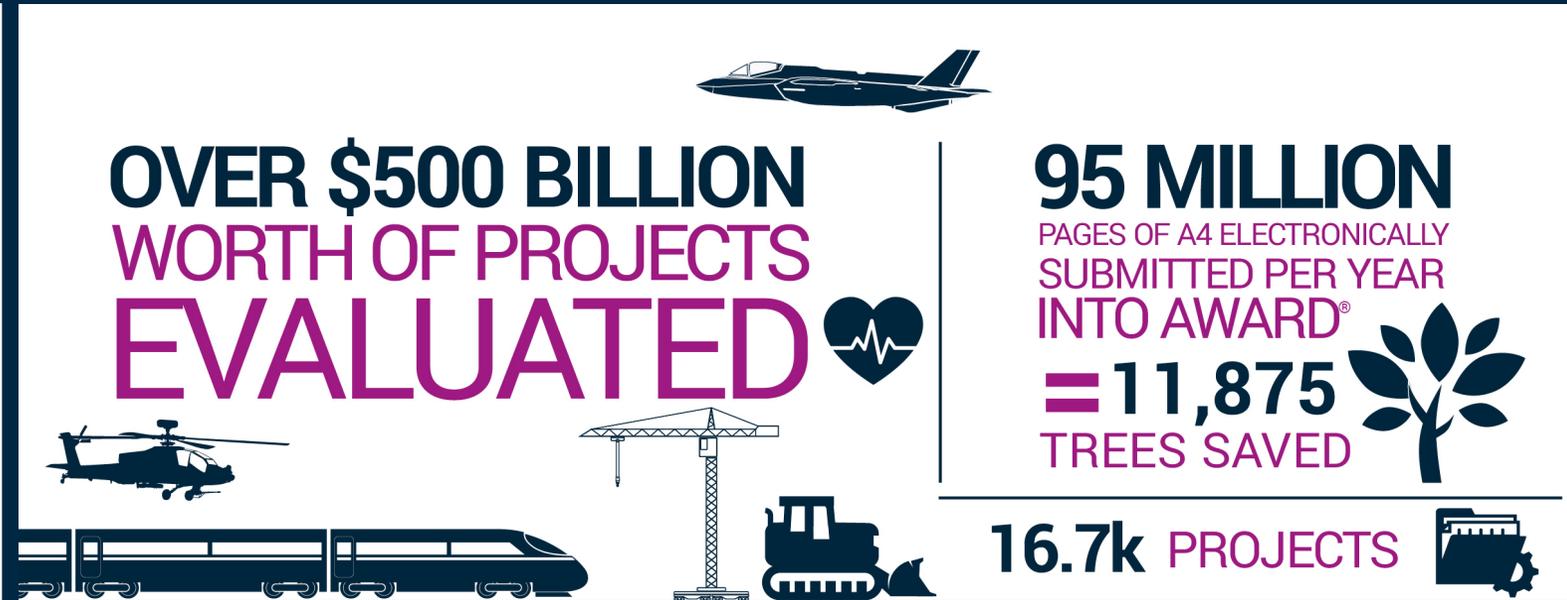
The partnership exemplifies our shared dedication to support the varied complexities of global, socially focused, complex and strategic procurements. We both have a commitment to propelling Canadian purchasing, often government authorities to achieve better outcomes.

In the area of socio-economic value, Commerce Decisions' tender evaluation methodology highlights risk, issues and challenges through the delivery of robust and transparent processes, while OMX helps manage and mitigate these areas with proactive tracking through award, and onto delivery.



About Commerce Decisions

Commerce Decisions operates within a unique space in the source-to-contract marketplace. Built on over 20 years of public sector procurement experience, the organisation delivers unrivalled benefits to strategic procurement projects. Combining our professional services and globally recognised thought-leadership with our AWARD® Suite, our solutions have a proven track record of ensuring the right decisions are made on strategic, high risk projects. The knowledge that AWARD® has been deployed on a procurement is often enough to discourage a bidder challenge.



OVER \$500 BILLION
WORTH OF PROJECTS
EVALUATED 

95 MILLION
PAGES OF A4 ELECTRONICALLY
SUBMITTED PER YEAR
INTO AWARD®
= 11,875
TREES SAVED 

16.7k PROJECTS 


13,509,122
ANSWERED
QUESTIONS


240k
INDIVIDUAL
USERS


AVERAGE
TIME SAVED
40%


96%
CUSTOMER
RETENTION

Why Commerce Decisions?

Navigating your way through the pitfalls and challenges of procurement isn't easy – and yet making the correct decision is critical. Trusted by organisations across the globe such as the UK MOD, Infrastructure Ontario, NHS, Rail Projects Victoria and Canadian DND, the AWARD® solution:

- Provides a transparent audit trail to help protect your decision from scrutiny
- Ensures evaluation processes are robust, considered and effective
- Provides secure dataroom functionality for efficient document management
- Delivers software and services aligned with the latest thought leadership
- Is regularly reviewed and updated to reflect changing user needs and changes in procurement regulations
- Allows easy management of dispersed and remote users, saving travel time and costs
- Is proven to shorten time to contract, improve value for money, and reduce risks– so that you can deliver the best possible outcome.



About OMX

OMX is the world's most powerful platform for optimizing procurement activities by generating the best long-term results, as well as reporting and tracking against offset targets. OMX ensures complete visibility and actionable insights across the entire government program lifecycle - so you can build the most optimized supply chains for long-term, and provide analytics on impacts, especially from industrial participation activities. The platform helps you to search for diverse and local suppliers, send out procurement opportunities and manage and track data on engagement and long-term impacts.

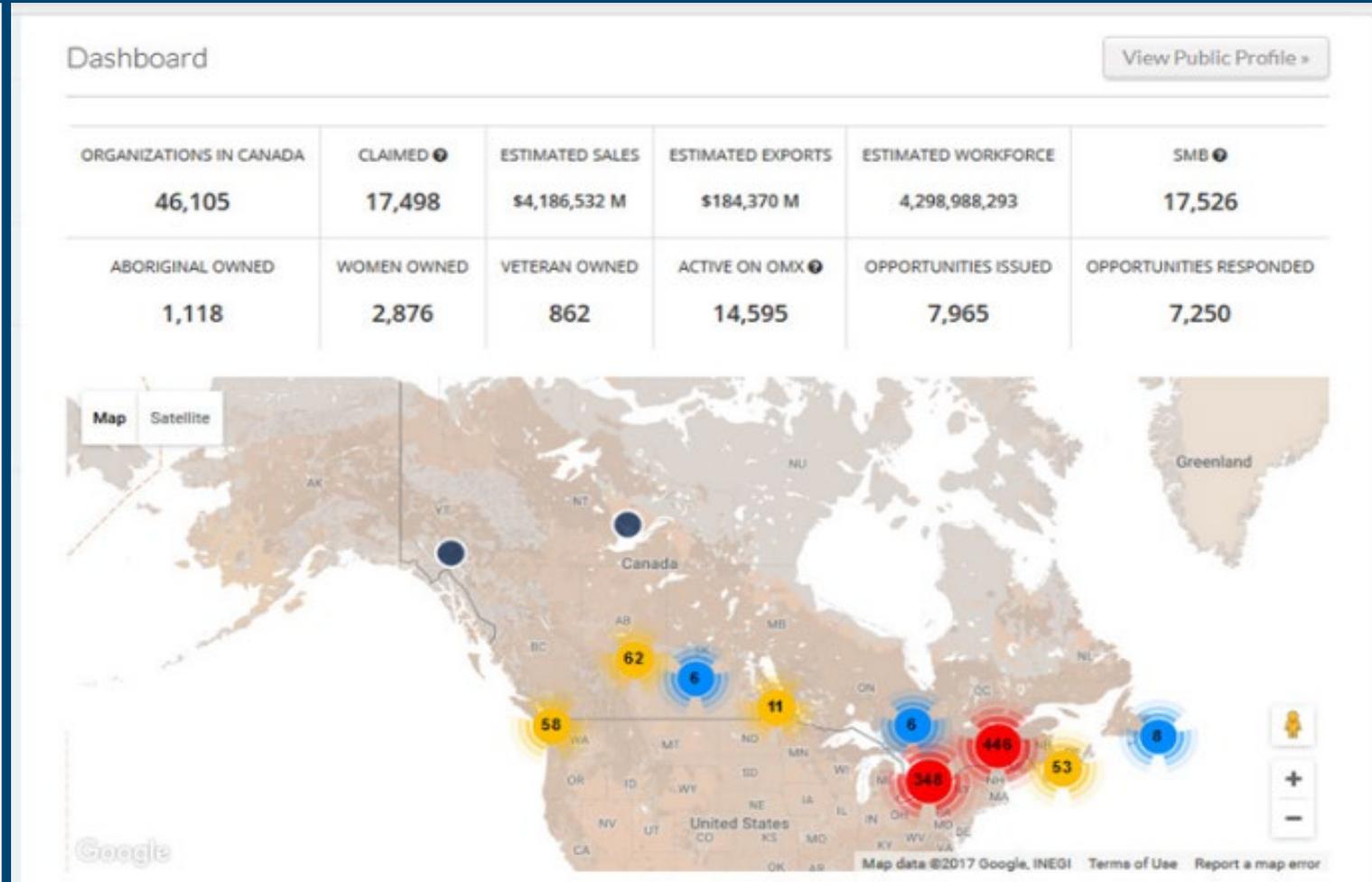


Figure 1 – Canadian Government Impact Dashboard (Some data has been excluded)

Why OMX?

OMX is a secure subscription-based software platform that is custom-built for Governments and organizations with sophisticated supply chains to increase industrial participation within procurement activities, measure the socio-economic impacts and offsets from those activities.

- **Industrial base data:** Map an industrial base, cut, filter and visualize data as well as compare to other sectors in other countries.
- **Procurement:** Use advanced search functionality and post opportunities to source from organizations that meet your specific long-term well-being needs (based on offset/industrial policy) as well as reduce purchasing costs by optimizing the results.
- **Compliance:** Run open/fair procurements with potential diverse suppliers to maximize long-term social well-being. Ensure proper calculation of domestic content to measure long-term impacts.
- **Overall Government Dashboard:** Easily see where activity and impacts are being generated by industry in a specific geography.
 - Ability to mandate International Defense contractors to submit their offset/industrial participation reporting through OMX.
- **Measure Socio-Economic Impacts:** Track and manage the long-term benefits related to a specific government program.
- **Report:** quickly access real-time data, including socio-economic impacts, on all major programs being run through OMX for real-time mapping, visualizations, as well as easy download and reporting.

OMX can be set up to track specific, custom, social and economic goals.



For more information about how together we can help you analyse the socio-economic impacts and achieve better procurement outcomes, get in touch:

contact@commercedecisions.com | info@theomx.com

www.commercedecisions.com | www.theomx.com

