Commerce Decisions

AWARD® Evaluation

Our core module, offering unique support for your complex procurements

The AWARD® solution improves the efficiency and effectiveness of the evaluation process, helping you make the best buying decisions, based on all the relevant criteria. Drawing on the unparalleled expertise and experience of our services team, we have continually developed and enhanced AWARD® to meet the increasing demands of an ever-evolving procurement sector. At the core of the AWARD® suite is the Evaluation module, which has been designed specifically to support the evaluation of complex procurement projects in a highly structured, robust and transparent environment.

Helping you to efficiently justify and defend your evaluation decisions

AWARD® Evaluation provides a purpose-built debriefing functionality that enables users to view each question's score and rationale, comparing each bid to the winning supplier. This allows you to review and capture question-specific relative advantages and/or disadvantages per question for each supplier at this pivotal stage of the procurement process. The detailed information captured throughout the debriefing process is then easily accessible to export and use for reporting purposes, to meet the Authority's requirements.

The ability to compare each bid to the winning supplier and easily access all documented evidence with details of questions answered alongside each bid, supports you to justify your reasons for selecting the winning supplier and successfully defend your decisions against challenge.

Supporting your most complex procurements

AWARD® Evaluation's renowned core evaluation capability is complemented by a range of other innovative modules that make up the comprehensive AWARD® suite. These best practice modules support your projects through the planning and preparation stages of the procurement process as well as the evaluation and contract award. The Plan-Prepare-Execute phases are all underpinned by our expert thought-leadership and proven methodologies:

Currently using spreadsheets for your evaluations?

Strategic procurements typically involve huge volumes of data, large teams of evaluators, internal and external stakeholders, significant numbers of criteria and sub-criteria and separate lots. When managing this level of complexity, just one small mistake can drastically affect the final decision. If you're using alternative solutions such as Excel spreadsheets which aren't suitable for complex evaluations, you could be putting the successful outcome of your entire project at risk. Discover 5 reasons why in this blog.

AWARD® Evaluation: Key benefits

◗ Delivering proven time and cost savings

- Achieve process time savings of 40%
- Down-select losing bidders early

◗ Reducing Risk

- Full visibility of emerging results
- Instant justification of decisions with evidence

◗ Assuring Control

- Proven to reduce risk and complexity
- Transparent and centralised knowledge

◗ Enabling access to all decisions made

- Easy to access documented evidence
- Details of questions answered and rationale for each

◗ Providing audit trail and debrief

- Enables robust and effective debriefing
- Gives assurance that processes stand up to scrutiny

◗ Supporting sustainability targets

- Significantly less paper and less travel needed
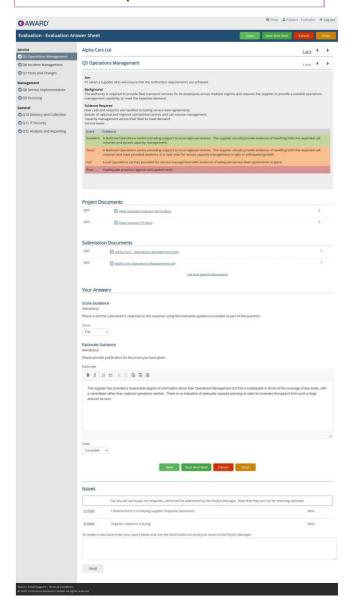- Supports remote and distributed working

◗ Enabling collaboration

- Multi-stakeholder intelligence to measure open questions
- Processes can be standardised and templated

◗ Supporting multiple stakeholders

- Stakeholders can be time and/or geographically dispersed
- Supports use by internal, external and bidder stakeholders

The Evaluation Answer sheet provides evaluators with their assigned questions, background and aims for scoring as well as access to relevant procurement documentation:

Find out more

For more information about AWARD® Evaluation and our suite of modules,
please visit: www.commercedecisions.com/award or get in touch:
contact@commercedecisions.com