

Supporting the delivery of successful procurement projects globally

Commerce Decisions Limited is headquartered in Oxford (UK) with offices in Canberra (Australia) and Ottawa (Canada). We're the market leading provider of strategic evaluation solutions, working with organisations across the globe to achieve the best possible procurement outcomes.

Our wide range of solutions, including the innovative **AWARD**[®] evaluation solution, support programs to confidently:

- Deal with today's challenges
- Tackle program complexity
- Meet the demands of procurement regulations
- Deliver robust defensible decisions that are open to external scrutiny

Our clients include:



Australian Government
Department of Defence
Capability Acquisition and
Sustainment Group



Our support of strategic, complex and high-risk procurements ensures greater project efficiency, more projects completing as planned, and delivery of increased value.

AWARD[®]: Solution Overview

AWARD[®] is a collaborative web-based software solution designed specifically to support strategic procurement projects. It delivers intuitive and robust assessments with a strong audit trail, supporting a diverse range of applications.

Over **20 years'** experience

Supported over **\$500bn** worth of procurement

Managed over **17,000** projects globally

AWARD[®] has been proven to:

- ✓ Reduce time to contract
- ✓ Improve value for money
- ✓ Reduce risk

The **AWARD[®] solution** has an unrivalled pedigree and record of success across government, transport, infrastructure, healthcare and the defense, aerospace and utilities industries on a wide range of procurements of differing sizes and complexity.

The AWARD[®] suite draws on the unparalleled expertise and experience of our services team; incorporating our thought-leadership and best practice methodologies into an innovative set of modules including **SCD (Structured Criteria Development)** and **RVfM (Real Value for Money)**, to deliver the most comprehensive strategic evaluation solutions on the market.

Example Case Studies:



Crossrail is one of the most significant infrastructure projects ever undertaken in the UK and was the largest construction project in Europe, valued at **\$32bn**.

- We managed the evaluation process for all categories of spend and led the debriefing process for all suppliers
- We deployed a team of three full time equivalents
- Our lead consultant held the position of Evaluation Manager from 2010 - 2013
- We had strategic and operational responsibility for evaluation processes, standards and advised on all procurement strategies, plans and reports

“Thanks again for an outstanding job on Crossrail, over £11 bn of spend committed without the loss of a single day on the programme critical path – not a bad result all round.”

Infrastructure Ontario (IO), a Crown Agency owned by the Province of Ontario, provides a wide range of services to support the Ontario government’s initiatives to modernize and to maximize the value of public infrastructure and real estate.

We supported IO with the creation of a more robust and efficient process for managing their market engagement and procurement activities. This has enabled them to operate more effectively with an ever-increasing number of projects.



“AWARD® offered significant visibility of the process and quickly enabled a detailed analysis of the results in a way which wasn’t previously possible.”



AWARD® supported the Melbourne Metro Rail Authority (MMRA) on the strategic Metro Tunnel project, enabling the busiest train lines to run through a new tunnel under the city, freeing up space in the city loop to run more trains in and out of Melbourne.

“AWARD® manages and keeps an automatic audit trail – we were able to access this at any point in time. It proved an invaluable tool for evaluating the bids, particularly as our project team members and advisors were based at various geographical locations across Melbourne.”

Get in touch to find out how we can help you deliver the best possible outcomes on your next project:

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