

Procurement Programme Management

Dedicated programme management expertise, supporting your team to develop and roll out best practice approaches

About Commerce Decisions

Commerce Decisions has been supporting strategic, high-risk procurements globally since 2001, and is at the forefront of best practice procurement. Our pedigree solutions combine software with thought leadership and expert services to support the delivery of the best possible outcome on the most complex procurement projects.

These solutions have been crafted and refined over the past 20+ years to support some of the largest projects in the world across infrastructure, transport, government and defence. To date, we have supported over 17,000 strategic projects, collectively worth over \$500bn.

It's this unrivalled experience and knowledge that makes us unique and enables us to provide a complete range of end-to-end Procurement Programme Management Services that are always focused on the best interest of our customers.

The service is highly adaptable and is designed to support procurement programmes of any size or complexity, allowing you to successfully deliver best practice processes and systems.

What does our Procurement Programme Management Service include?

Our Procurement Programme Management Service is designed to suit your individual project requirements.

We'll provide your team with expert support on a full-time equivalent basis to ensure you have the expertise you need to deliver the best possible outcome on your complex procurements.

Our dedicated in-house resource means we'll be fully embedded within your team and be on hand to support the day-to-day running of your project, offering expert insight and guidance, whenever you need it.

Key features

- Best practice approaches
- Thought Leadership
- Expert guidance
- Robust, defensible and effective approach
- Repeatable processes



The unique combination of experience and expertise we offer allows us to provide best practice advice on how to get the most from AWARD® and our expert services, which includes:

- **Procurement strategy** - supporting you to prepare a detailed plan for approval
- **Market engagement** - helping you with the planning, preparation, execution and analysis of market engagement activities
- **Stakeholder analysis** - helping engage the right people from the outset
- **Requirements development** - to support the creation of robust, fit for purpose, defensible award criteria
- **Best practice approaches** - to help you define value for money and undertake sensitivity analysis, including our proven Structured Criteria Development (SCD) and Real Value for Money (RVfM) methodologies.

"AWARD® and its associated services and training have been successfully embedded and have been supporting Infrastructure Ontario (IO) across an ever-increasing number of procurement projects since 2017."

Michael Inch, Vice President of Procurement at Infrastructure Ontario

Our Procurement Programme Management Service delivers successful, efficient and defensible programmes in a structured and fully auditable manner using best practice procurement management by:

- ✓ focusing on the capabilities and requirements
- ✓ considering all the options and packaging strategies
- ✓ clearly defining all user, system and functional requirements
- ✓ implementing our proven method of Structured Criteria Development (SCD) to ensure programmes are seeking the right information and responses
- ✓ enabling a robust, effective, efficient and defensible competition to select the right supplier
- ✓ achieving effective programme management
- ✓ linking procurement 'promises' to delivered contract performance
- ✓ enabling through life supplier management and performance review



Supporting you to overcome complex procurement challenges

We've conducted original research and gained extensive experience on hundreds of large scale procurements, including the successful delivery of the 2012 Olympic Delivery Authority's Infrastructure programme and the ground-breaking \$27billion Crossrail development.

This invaluable experience means we're able to provide the optimal mix of solutions and expertise to help you to reach your project or programme goals sooner, more cost effectively and with reduced risk.

Find out how we've helped some of the largest procurements in the world across sectors including defence, infrastructure, healthcare and government on [our website](#). Clients include:



Which projects is the Procurement Programme Management Service suitable for?

- ✓ The service supports projects and programmes of varying size or complexity
- ✓ You may be using AWARD® already but want to get maximum benefit through expert support, to ensure your evaluation is as efficient and robust as possible, to produce the very best outcomes
- ✓ Your in-house team could benefit from a dedicated, expert resource, who's on-hand to provide support and guide your project with the latest in best practice

Find out more

For more information about how we can provide dedicated programme management support to help you deliver the best possible outcome on your next complex procurement, please get in touch: contact@commercedecisions.com