

Trusted for the most complex, high value procurement projects

Proactis and Commerce Decisions solutions cover the end-to-end Source-to-Pay process. No matter how complex your projects are, we have the solution.

Through its AWARD® solution, Commerce Decisions adds highly specialist expertise at the evaluation stage for your strategic, complex procurement projects. These account for approximately 10% of your organisation's projects, but hold the highest impact, value and risk to your business. Typically, they may be politically-sensitive, multi-region, multi-lot, capital build or major outsourced projects.

With the Proactis solution meeting your wider sourcing needs - as well as the evaluation stage for the remaining 90% of your procurement - together we cover your full procurement strategy.

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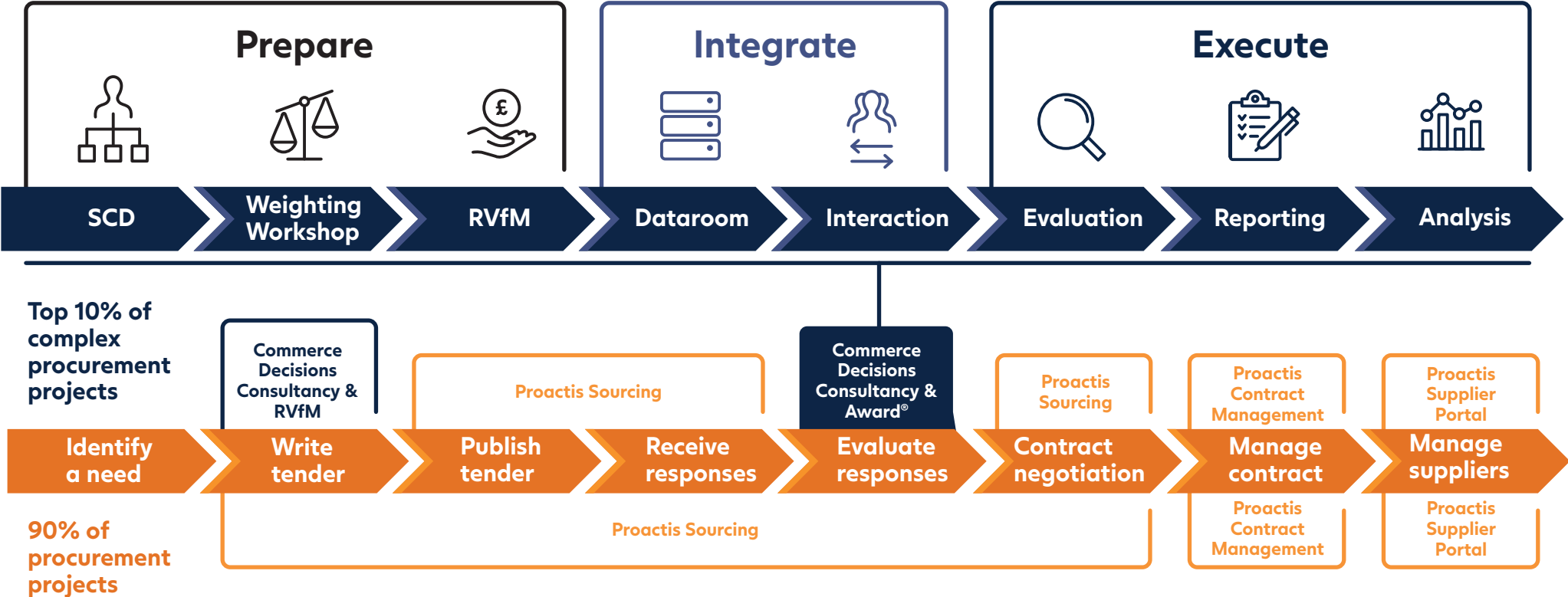


Working together for Transport for London

Commerce Decisions has been working with TfL since 2006, with AWARD® supporting all major projects. AWARD® provides TfL with the structure and flexibility to deliver on its numerous large-scale, strategic procurements with confidence. For TfL's day-to-day projects, the Proactis Sourcing solution enables them to streamline and manage their full tendering process.



Proactis and Commerce Decisions cover the end-to-end Source-to-Pay process for even the most complex of projects.



AWARD® Evaluation

Strategic procurements involve multiple stakeholders, significant budgets and have a big impact on business performance. They typically represent only 10% of all procurement transactions, but often account for 50% of annual spend and 90% of procurement risk.

Successful contract award requires the application of a structured evaluation process – it's key to delivering timely contracts, ensuring value for money, reducing risk and delivering justified decisions.

Whilst sourcing solutions are used to support lower complexity procurements, they are not designed to support high risk, highly complex strategic procurement projects.

That's where AWARD® Evaluation comes in – it's the only solution that has been specifically developed to combat the challenges faced by strategic procurement projects. It is proven to improve the efficiency and effectiveness of the evaluation process in order to make the best buying decision based on all the relevant criteria.

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AWARD® Evaluation benefits

- Provide a **transparent audit trail** to help protect and defend your decision.
- Ensure your **evaluation process is robust**, considered and effective.
- Embedded methodologies to ensure you deliver the best value for money solution.
- Provide **secure dataroom** functionality for efficient document management.
- The solution is regularly updated with **new functionality** and features to reflect changing user needs and changes in procurement regulations.
- Allow **easy management of dispersed and remote users**, saving travel time and costs.
- The solution is proven to **shorten time to contract, improve value for money, and reduce risks** – so that you can deliver the best possible outcome.

Proactis benefits

- Streamline, enhance and integrate any or all aspects of your spend management process.
- Improve your bottom-line by reducing cost and improving financial management.
- Ensure better visibility and full control of expenditure.
- Increase compliance with authorisation policies and procedures.
- Automate invoice processing.
- Achieve business transformation, while cutting cost and complexity.
- Gain full control of the supplier lifecycle - and enrich procurement.
- Streamline and standardise all aspects of your sourcing process to achieve value.
- Increase on-contract spend and ensure use of approved suppliers.
- Eliminate risk when buying and paying for all types of goods and services.

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Proactis Spend Management solutions

Proactis helps organisations to eliminate wasted time, money and talent by transforming the way they buy and sell all types of goods and services – in ways that gain and sustain the greatest bottom-line value for them.

Our integrated suite of Procurement Control and Spend Control solutions streamline every aspect of buying and paying for all types of goods and services, while eliminating risk, enabling you to streamline, enhance and integrate any or all aspects of your spend management process:



Our comprehensive family of tailored solutions are built around core concepts and capabilities derived from real-world experience combined with leading edge technologies that make them 'just feel natural' simple to use – largely self-managing and highly adaptable. Most importantly, they are designed to deliver true bottom-line impact.