Integration Capability

Commerce Decisions operates within a unique, niche space in the procurement technology market, supporting the most complex, high risk, high value projects and programmes. Our AWARD® solution offers a depth of functionality not offered by traditional tendering/eSourcing systems, and is the only solution in the marketplace that has been specifically designed to support strategic procurements. AWARD® is therefore frequently deployed to complement existing 'end-to-end' sourcing solutions, and has been integrated successfully across our client accounts with several different technology providers.

AWARD® can be enriched by moving data between your external systems, including industry leading eSourcing platforms. This enables organisations to apply a 'best of breed' approach; deploying the solutions best suited to their processes and requirements. In these scenarios, AWARD® is used to support the larger/more strategic projects whilst a tendering tool is used to undertake the less complex, more tactical procurements. eSourcing systems might include components such as vendor pregualification, RFx support, tendering and negotiation tools.

The evaluation capability presented by tendering tools within these suites tends to be fairly basic. They invariably do not have the flexibility, scalability and appropriate tools to support the people, processes and data involved in major procurement projects. This means that for the complex or strategically important procurement projects these systems are somewhat lacking.*

Use of AWARD®'s Integration capability streamlines the end-to-end evaluation process. The risk of error in exporting data and/ or managing the evaluation in spreadsheets is mitigated, and efficiencies are realised by minimising labour intensive processes.

Where appropriate, 'single sign-on' functionality delivers a seamless experience for users and ensures easy access across the solution set. Transfer of data between systems is simple, secure and audited.

- · Enables a 'best of breed' solution
- Fully audited processes and transparency
- Secure transfer of data
- Simplifies internal processes and reduces risk
- Seamless user experience
- Increased ability for data collection and analysis
- Improved communication with internal and external users

Plan

Prepare

Execute

Dataroom

Prepare

Execute

Execute

RVfM

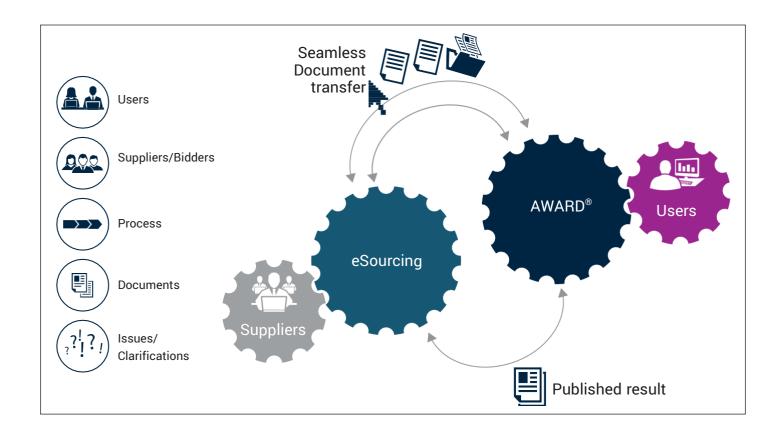
RVfM

RVfM

Reporting

Procurement solutions to deliver the best possible outcome

^{*} For a more detailed analysis of where AWARD® sits in relation to other procurement technologies on the market, please refer to our white paper titled 'AWARD® in the Sourcing Tools Market' (available to download from the Resources area of our website: www.commercedecisions/resources).



Integration Capability

- AWARD's Integration capability allows other systems to interact with AWARD®. It offers the capability for other systems to link to various key touch points in AWARD®.
- AWARD's Integration capability is extensible, with minimal work required to the other platform. The "pull" interface has been
 designed to allow the rapid development of an integration facility with other systems. This allows for the transfer of data
 including response documents and questions.
- Where required, information can also be 'pushed' from AWARD® to target systems. For example; user progress information, evaluation results and detailed reports.
- AWARD's data structure allows the linking of supplier responses in any format (text, numerical information, documents, etc) to the evaluation model.

