# AWARD® SCD: Requirements

The Requirements Development functionality is a feature of the AWARD® SCD (Structured Criteria Development) module. It provides project teams with the ability to identify, document, analyse and agree on the project's user requirements in a collaborative and transparent manner.

With project teams facing increasing pressure to deliver better procurement outcomes and reduce risk, they can no longer afford to simply document the minimum level of information. Moreover, with increasing budget and time constraints, there is an expectation that better outputs will be delivered with less resource. One of the key additional elements that becomes more critical as projects and programs grow in size and complexity is the need for a robust set of tools and processes to manage User Requirements.

### Responding to the Challenge

It is more important than ever to ensure that procurements are set up to deliver the best possible outcome. As best practice evolves, teams can no longer afford to only track "minimum compliance". We've developed the AWARD<sup>®</sup> Requirements Development functionality to help teams capture more information than ever before, right from the outset of a procurement.

Not only does the functionality enable teams to author, collaboratively review and capture a project's requirements, but also to identify and record any "stretch goal" type requirements. This mitigates the risk of bidders submitting minimum compliant bids that offer varying degrees of value for money.

# **Key Benefits**

- Allows the Requirements Manager to focus on and control activity
- Ensures stakeholders are consistently directed to a single version of the truth
- Delivers a consensus view of requirement variables, such as: priority, measure of effectiveness/performance, status and validation methods
- Records engagement with geographically- displaced stakeholders
- Helps remove undue influence from independent thought

The AWARD® Requirements Development functionality is provided under licence and is available as part of the Structured Criteria Development (SCD) module



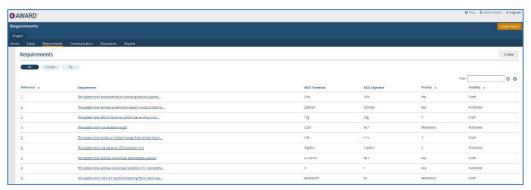
Procurement Solutions to deliver the best possible outcome

### **Key Features:**

- An authoring and collaborative review environment for the development of requirements
- Transparency throughout the process each stakeholder has the same up-to-date view of each requirement and its associated detail
- The ability for stakeholders to review and add to comments against each requirement
- A communication mechanism that records one-to-one and one-to-many messages
- Effective management of the status and progress of requirements
- A simplified stakeholder tasking mechanism
- Outputs and reports, in a standard format, at any point in the requirements development process
- · An automatic audit trail and record of all activity



Requirement View Screen - detailed information



SCD Requirement Project Home Screen -snapshot of a number of requirements

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The Requirements Management functionality forms part of the AWARD® SCD module. It provides a collaborative environment for the development of requirements during the early weeks/months/years of a project or programme, well before the consideration and development of the evaluation criteria.

AWARD® SCD facilitates the creation of robust, fit for purpose, defensible award criteria for use on procurement projects of any size, complexity and for any Public Contract regulated procurement process. The documentation and record of the final published requirements within the same module means that project teams are able to use them as the foundation for developing the criteria. This will form the basis of robust, fit for purpose and defensible contract award criteria with which to go to market.

For more information on the Requirements Development functionality, the AWARD® suite or any of our services, please contact us on info@commercedecisions.com or visit www.commercedecisions.com.

